SIERRA SERVICE PROJECT

Independent Auditor's Report and Financial Statements

Year Ended September 30, 2019

With summarized comparative financial information for the year ended September 30, 2018

SIERRA SERVICE PROJECT FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2019

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Sierra Service Project Sacramento, CA

We have audited the accompanying financial statements of Sierra Service Project (a nonprofit organization), which comprise the statement of financial position as of September 30, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sierra Service Project as of September 30, 2019, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

Fritzsche associates, Mc.

We have previously audited Sierra Service Project's 2017-18 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 31, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Change in Accounting Principle

As described in Note 2 to the financial statements, Sierra Service Project has adopted ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to that matter.

Certified Public Accountants

Sacramento, CA January 2, 2020

SIERRA SERVICE PROJECT STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2019

WITH COMPARATIVE FINANCIAL INFORMATION AS OF SEPTEMBER 30, 2018

	2019			2018		
Assets						
Current assets:						
Cash and equivalents	\$	402,939	\$	218,472		
Accounts receivable		530		-		
Contributions receivable		32,006		5,346		
Inventory		7,148		7,556		
Prepaid assets		7,003		10,769		
Total current assets		449,626		242,143		
Fixed assets, net		21,056		41,763		
Beneficial interest in assets of community foundation		72,016		74,300		
Total assets	\$	542,698	\$	358,206		
Liabilities and Net Assets						
Current liabilities:						
Accounts payable	\$	30,782	\$	4,821		
Accrued expenses		32,301		52,841		
Deferred revenue		1,240		3,000		
Total current liabilities		64,323		60,662		
Long-term liabilities:						
Rental deposits payable		1,000		1,000		
Total liabilities		65,323		61,662		
Net assets:						
Without donor restrictions		164,128		96,410		
With donor restrictions		313,247		200,134		
Total net assets		477,375		296,544		
Total liabilities and net assets	\$	542,698	\$	358,206		

SIERRA SERVICE PROJECT STATEMENT OF ACTIVITIES YEAR ENDED SEPTEMBER 30, 2019

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

	Without Donor		2019	2018
	Restrictions	Restrictions	Total	Total
Support and revenue:				
Participation fees, net	\$ 624,357	-	\$ 624,357	\$ 613,425
Donations	382,032	\$ 270,340	652,372	509,270
Other revenue	4,479	-	4,479	3,937
Change in beneficial interest, net	-	477	477	5,026
Net assets released from restrictions	157,704	(157,704)		
Total support and revenue	1,168,572	113,113	1,281,685	1,131,658
Expenses:				
Program services:				
Common	186,038	-	186,038	221,721
Year-round	102,050	-	102,050	103,255
Summer sites	548,792		548,792	529,785
Total program services	836,880		836,880	854,761
Supporting services:				
Management and general	146,055	-	146,055	161,443
Development	116,394		116,394	109,742
Total supporting services	262,449		262,449	271,185
Total expenses	1,099,329		1,099,329	1,125,946
Change in net assets from operations	69,243	113,113	182,356	5,712
Gain (loss) on disposal of fixed assets	(1,525)		(1,525)	5,805
Total change in net assets	67,718	113,113	180,831	11,517
Net assets, beginning of year	96,410	200,134	296,544	285,027
Net assets, end of year	\$ 164,128	\$ 313,247	\$ 477,375	\$ 296,544

SIERRA SERVICE PROJECT STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2019

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

	Program Services				Supporting Services									
		Common Program		ear-round Program	Summer Program	Total Program		anagement d General	De	evelopment		2019 Total		2018 Total
Salaries & wages	\$	40,975	\$	53,659	\$ 234,783	\$ 329,417	\$	61,646	\$	85,941	\$	477,004	\$	477,404
Payroll taxes		8,173		3,445	21,417	33,035		3,407		4,749		41,191		40,144
Employee benefits		4,163		1,159	10,609	15,931		6,263		8,731		30,925		39,812
Workers' compensation		2,609		3,416	14,946	20,971		3,924		5,471		30,366		24,517
Payroll processing fees				_	_	 		4,397				4,397		4,383
Total personnel costs		55,920		61,679	281,755	399,354		79,637		104,892		583,883		586,260
Building materials & tools		7,246		8,260	64,393	79,899		-		-		79,899		94,993
Credit card processing fees		-		-	-	-		10,688		-		10,688		10,734
Depreciation		19,107		-	-	19,107		-		-		19,107		20,788
Facility & equipment rentals		1,980		875	54,258	57,113		-		-		57,113		64,348
Food & kitchen supplies		3,915		1,565	60,303	65,783		342		1,193		67,318		69,409
Insurance		10,118		-	10,259	20,377		3,736		-		24,113		24,363
Office expenses		33,223		879	922	35,024		7,732		7,240		49,996		47,001
Professional fees		500		-	487	987		8,680		-		9,667		14,165
Rent & utilities		9,529		-	-	9,529		17,778		-		27,307		24,830
Site start-up		1,607		-	8,349	9,956		-		-		9,956		6,873
T-shirts		4,789		3,706	10,880	19,375		-		1,830		21,205		20,366
Telephone & communication		-		-	605	605		5,719		-		6,324		7,045
Transportation & vehicles		24,251		16,516	47,290	88,057		6,277		243		94,577		99,424
Travel & meals		13,779		8,570	4,109	26,458		5,466		996		32,920		30,148
Worship & study		74			 5,182	 5,256			_			5,256	_	5,199
Total expenses	\$	186,038	\$	102,050	\$ 548,792	\$ 836,880	\$	146,055	\$	116,394	\$	1,099,329	\$	1,125,946

SIERRA SERVICE PROJECT STATEMENT OF CASH FLOWS YEAR ENDED SEPTEMBER 30, 2019

WITH COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

	 2019	 2018
Cash flows from operating activities:		
Receipts from participation fees	\$ 622,067	\$ 610,802
Receipts from contributions	625,712	551,549
Other cash receipts	7,240	6,606
Payments for personnel-related costs	(604,423)	(583,218)
Payments to vendors	 (466,204)	 (528,083)
Net cash provided by (used in) operating activities	 184,392	 57,656
Cash flows from investing activities:		
Purchases of fixed assets	-	(5,725)
Proceeds from sale of fixed assets	 75	 5,805
Net cash provided by (used in) investing activities	 75	 80
Net increase in cash	184,467	57,736
Cash and equivalents, beginning of year	 218,472	 160,736
Cash and equivalents, end of year	\$ 402,939	\$ 218,472

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 1 – NATURE OF THE ORGANIZATION

Sierra Service Project (SSP, we, us, our), Sacramento, California, is a not-for-profit organization incorporated in 1979 under the General Non-profit Corporation Law of the State of California. The specific and primary purpose for which our organization was formed is to organize and manage service camps for church youth groups, schools, and intergenerational teams. These groups, along with adult counselors, repair Native American homes on reservations and other underserved communities throughout the North American West Coast. Our support and revenue consists primarily of fees for the service camp participants and donor contributions.

NOTE 2 – SUMMARY OF PROGRAM AND SIGNIFICANT ACCOUNTING POLICIES

Method of Accounting

The financial statements have been prepared on the accrual basis of accounting. Thus, revenues are reported in the year earned rather than when collected, and expenses are reported in the year incurred rather than when paid.

Basis of Presentation

Net assets are classified based on the existence or absence of donor-imposed restrictions. Accordingly, we classify net assets and changes in net assets as follows:

Net Assets without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations.

Net Assets with Donor Restrictions – Net assets that are subject to donor-imposed stipulations that may or will be met either by our actions and/or the passage of time – OR – net assets to be held in perpetuity as directed by donors, whereas the income from the contributions is available to support activities as designated by donors.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on assets and liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor restriction or by law.

Cash and Equivalents

Cash and equivalents consist of cash on hand and highly liquid investments with original or remaining maturities of three months or less at the time of purchase.

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Accounts Receivable

Accounts receivable consist primarily of noninterest bearing amounts due for performance of our program services. Based on historical payment trends and current economic conditions, management considers all grants and contracts receivable to be currently collectible.

Inventory

Inventories consist of building materials to be used in our programs during the subsequent fiscal year and are stated at the lower of cost or market, with cost determined by the first-in, first-out method.

Fixed Assets

Acquisitions of fixed assets in excess of \$5,000 are capitalized and stated at cost. Donated fixed assets are reported at fair value at the date of the gift. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets.

Revenue and Revenue Recognition

Revenue from fee-for-service activities is recognized when the services are provided. We receive funding under grants and contracts from government and other grantors, for direct and indirect program costs. This funding is subject to contractual limitations, which must be met through incurring qualifying expenses for particular programs.

Revenue from grants and contracts is recognized only when funds are utilized to carry out the activity stipulated in the grant or contract agreement. Accounts receivable represents amounts due from funding organizations for reimbursable expenses incurred. Cash received under grants and contracts in advance of incurring the related expenses is reported as deferred revenue.

We recognize contributions when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional contributions are not recognized until the conditions on which they depend have been substantially met.

Functional Expenses

The costs of providing the program services and supporting services have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Indirect costs are allocated among programs and supporting services based on employee's estimated time and effort.

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates.

Income Tax Status

We are exempt from income taxes under Internal Revenue Code (IRC) Section 501(c)(3) and related California code sections. We are considered a public charity and have been classified as an organization that is not a private foundation under IRC Section 509(a)(2).

Our management has processes presently in place to ensure maintenance of our tax exempt statuses; to identify and report unrelated business income; to determine the filing and tax obligations for which we have nexus; and to identify and evaluate other matters that may be considered tax positions. We have evaluated our tax positions and related income tax contingencies and do not believe that any material uncertain tax positions exist that require recognition or disclosure in the financial statements.

Financial Instruments and Credit Risk

We manage deposit concentration risk by placing cash and money market accounts with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, we have not experienced losses in any of these accounts. Credit risk associated with accounts receivable is considered to be limited due to high historical collection rates.

Presentation of Certain Prior Year Information

The statements of activities and functional expenses include certain prior year summarized financial information for comparative purposes only. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended September 30, 2018 from which the summarized information was derived.

Adoption of New Accounting Standards

We have adopted the financial statement presentation and disclosure standards contained in the Financial Accounting Standards Board Accounting Standards Update 2016-14, Presentation of Financial Statements for Not-for-Profit Entities, modifying ASC 958. The change has been applied as of September 30, 2019 with no effect on beginning net assets.

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Reclassifications

Reclassifications were made to certain 2017-18 amounts to conform to the current year presentation.

NOTE 3 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of September 30, 2019:

Cash and equivalents	\$	402,939
Contributions and accounts receivable		32,536
Financial assets available to meet cash needs		
for general expenditures within one year	<u>\$</u>	435,475

We maintain a liquid cash balance in checking and money market accounts in an amount necessary to meet our anticipated expenditures for at least the next 60 days. Cash in excess of this may be invested in short-term investments.

NOTE 4 – FIXED ASSETS

Fixed assets consisted of the following as of September 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Trailers Vehicles Leasehold improvements Office furniture	\$ 35,683 58,232 35,624 5,678	\$ 35,683 66,232 35,624 5,678
Subtotal	135,217	143,217
Less: accumulated depreciation	(114,161)	(101,454)
Total fixed assets	<u>\$ 21,056</u>	<u>\$ 41,763</u>

Depreciation expense was \$19,107 and \$20,788 for the years ended September 30, 2019 and 2018, respectively.

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 5 – BENEFICIAL INTEREST IN ASSETS OF COMMUNITY FOUNDATION

SSP has transferred assets to the Sacramento Regional Community Foundation (Foundation) to establish an endowment fund. The agreement states that the transfer is irrevocable and that the assets will not be returned to SSP. However, the Foundation will make distributions of income earned on the endowment fund to SSP, subject to the Foundation's spending policy. SSP has granted the Foundation variance power which allows the Foundation, at its sole discretion and subject to certain conditions, to modify any condition or restriction on the distribution of funds. Distributions of \$2,760 and \$2,670 were received during the years ended September 30, 2019 and 2018, respectively. SSP has recorded a beneficial interest in assets held by the Foundation totaling \$72,016 and \$74,300 as of September 30, 2019 and 2018, respectively.

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following as of September 30, 2019 and 2018:

Subject to appropriation and expenditure when a specified event occurs:	<u>2019</u>	<u>2018</u>
Scholarships	\$ 120,401	\$ 90,406
Young Clergy Initiative	34,816	35,428
Local projects	38,448	
General use	47,565	
Perpetual in nature, earnings from which are subject to a spending policy and appropriation	72,017	74,300
subject to a spending poney and appropriation	 72,017	7 1,500
Total net assets with donor restrictions	\$ 313,247	\$ 200,134

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS (continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended September 30, 2019 and 2018:

Satisfaction of purpose restrictions:		<u>2019</u>		<u>2018</u>
Scholarships	\$	80,345	\$	45,139
Young Clergy Initiative		40,612		39,015
Local projects		11,552		
General use		25,195		48,613
Total net assets released from donor restrictions	<u>\$</u>	157,704	<u>\$</u>	132,767

NOTE 7 – FAIR VALUE MEASUREMENTS

We follow the FASB Accounting Standards Codification No. 820, *Fair Value Measurement*, which establishes a fair value hierarchy that prioritizes the inputs to valuation techniques to measure fair value. This hierarchy consists of three broad levels:

- Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets, which have the highest priority.
- Level 2 inputs consist of observable inputs other than quoted prices for identical assets.
- Level 3 inputs, which have the lowest priority, use primarily unobserved inputs. We use appropriate valuation techniques based on the available inputs to measure the fair value of its investments.

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 7 – FAIR VALUE MEASUREMENTS (continued)

When available, we measure fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Fair values of assets measured on a recurring basis as of September 30, 2019 and 2018 are as follows:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
<u>2019</u>						
Beneficial interest in assets of Community Foundation	\$ 72,016 \$ 72,016	<u>\$</u> -	\$ -	\$ 72,016 \$ 72,016		
Total	<u>\$ 72,016</u>	<u>\$</u>	<u>\$ -</u>	<u>\$ 72,016</u>		
<u>2018</u>						
Beneficial interest in assets of Community Foundation	\$ 74,300	<u> </u>	\$ -	\$ 74,300		
Total	<u>\$ 74,300</u>	<u>\$</u>	<u>\$</u>	<u>\$ 74,300</u>		

The beneficial interest in assets held by the community foundation is valued using Level 3 measurements, as our interest in not redeemable in the near term. The following is a reconciliation of our investments measured using significant unobservable measurements (Level 3) for the years ended September 30, 2019 and 2018:

		<u>2019</u>	<u>2018</u>
Balance, beginning of year	\$	74,300	\$ 71,943
Investment gain (loss) Distributions Administrative fees		1,186 (2,760) (710)	 5,762 (2,670) (735)
Balance, end of year	<u>\$</u>	72,016	\$ 74,300

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 8 – COMMITMENTS

We lease office space under a partially-cancellable operating lease, which expires in February 2022 with options to terminate a portion of the lease in March 2020. We also lease storage space under a non-cancellable operating lease, which expires in May 2021. The following is a schedule of future minimum rental payments required under the above operating leases for the years ended September 30:

2020	\$ 35,350
2021	32,950
2022	 11,000
Total future minimum rental payments	\$ 79,300

Rental expense, net of sublease income, was \$21,560 and \$18,687 for the years ended September 30, 2019 and 2018, respectively.

NOTE 9 – PENSION PLAN

We sponsor a defined contribution 403(b) pension plan covering all full-time employees after one year of employment. Annual employer contributions are equal to 5% of each eligible employee's gross earnings, and totaled \$10,858 and \$12,673 for the years ended September 30, 2019 and 2018, respectively.

NOTE 10 - DONATED FACILITIES, GOODS AND SERVICES

We receive donated facility space from a variety of donors. The value of donated facilities is computed by multiplying the total number of participant nights by the estimated value of \$7.50 per night and subtracting any actual costs incurred directly attributable to the particular facilities. The amounts recognized in the statement of activities as donated facility contributions totaled \$35,323 and \$39,223 for the years ended September 30, 2019 and 2018, respectively. We also received donated goods valued at \$3,062 and \$2,778 for use in the 2019 and 2018 summer camp programs, respectively.

We also receive donated services from a variety of unpaid volunteers assisting in leadership, committees, fundraising activities and program services. The value of this donated time is not reflected in the accompanying financial statements since it does not meet the criteria for recognition as a contribution.

WITH SUMMARIZED COMPARATIVE FINANCIAL INFORMATION FOR THE YEAR ENDED SEPTEMBER 30, 2018

NOTE 11 – FUNCTIONALIZED EXPENSES

Our financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses related to salaries and wages, payroll taxes, employee benefits and workers' compensation are allocated on the basis of employee's estimated time and effort.

NOTE 12 – SUBSEQUENT EVENTS

Our management has reviewed the results of operations for the period of time from our year end of September 30, 2019 through January 2, 2020, the date the financial statements were available to be issued, and have determined that no adjustments are necessary to the amounts reported in the accompanying financial statements nor have any subsequent events occurred, the nature of which would require disclosure.